



AUSTRALIAN NATIONAL COLLEGE

BSB42415 Certificate IV in Marketing and Communication

Management and Commerce

CRICOS Course Code 093969F



Marketing

Qualification

Students successfully completing the course will receive the Nationally Recognised qualification; BSB42415 Certificate IV in Marketing and Communication.

Course Duration

This course is offered full time over 1 year or 52 weeks including holidays on a full time basis.

Contact Hours

20 hours per week for 40 weeks

*Additionally, students are expected at least **10 hours** of individual study per week not limited to research, learning activities and assessment activities utilising the facilities and resources available at ANC.*

Tuition Fee

AUD\$ 9,000

*Fees and Charges are subject to change with prior notice.
Material Fee will be charged extra*

Training Location

- Level 1, 58 Franklin Street, Melbourne, VIC 3000
(Classes as per scheduled timetable)

Course Description

This qualification is suitable for those who use well developed marketing and communication skills and a broad knowledge base in a wide variety of contexts.

Individuals in these roles apply solutions to a defined range of unpredictable problems and analyse and evaluate information from a variety of sources. They may provide leadership and guidance to others with some limited responsibility for the output of others, however they typically report to more senior practitioners.

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Entry Requirements

The Training Package does not specify any entry requirements for this qualification course.

Age Requirements

ANC has a requirement that all students must be over 18 years of age at the commencement of course.

Academic Requirements

To gain entry to this course, applicants should have successfully completed home country equivalent to an Australian Year 11 qualification.

For further information refer to the Equivalent Qualifications on the Victorian Curriculum and Assessment Authority (VCAA) website: <http://www.vcaa.vic.edu.au/Pages/vce/vcerecognition/equivalents/equiv-yr11.aspx>

English Language requirements

All International Students entering this qualification must have a minimum English Language proficiency level of one of the below:

You should qualify in any one of the following:

An English Language proficiency level of one of the following:

- IELTS overall band of 5.5 or equivalent internationally recognised exam result in line with DHA regulations;
- TOEFL iBT test score band of 46 equivalent or above;
- PTE Academic band score 42 equivalent or above;
- Cambridge English Advanced (CAE) test score band of 47 equivalent or above;
- OET score band Pass equivalent or above;
- Successful completion of Senior Secondary certificate of education in Australia conducted in medium of English;
- Completion of a full time studies in Australia towards a Certificate III or above;
- English as the first language;
- Satisfactory completion of the EAL course/English language course or satisfactory completion of 10-20 weeks ELICOS from a National ELT Accreditation Scheme (NEAS) Accredited English Institution with an IELTS score of 5.0;
- OR any other form of test which satisfies the Institution.

Teaching Methods

Teaching is conducted in the classroom. The delivery will include face to face teaching, lectures, discussions, research, learning activities, group work, and supervised practical sessions.

Assessments

Assessments comprise of questions, projects, case studies, practical demonstrations and observation reports.

Course Structure

Units of Competency

(12 Units including 5 core & 7 elective units)

Code	Title
Core Units	
• BSBCMM401	Make a presentation
• BSBCRT401	Articulate, present and debate ideas
• BSBMGT407	Apply digital solutions to work processes
• BSBMKG417	Apply marketing communication across a convergent industry
• BSBMKG418	Develop and apply knowledge of marketing communication industry
Elective Units	
• BSBMKG401	Profile the market
• BSBMKG408	Conduct market research
• BSBMKG413	Promote products and services
• BSBMKG419	Analyse consumer behaviour
• BSBPRO401	Develop product knowledge
• BSBRES401	Analyse and present research information
• BSBMKG507	Interpret market trends and developments

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Australian National College Pty. Ltd.
Level 1, 58 Franklin Street Melbourne Victoria 3000 AUSTRALIA
Ph + 61 3 9662 3300 | E admissions@anc.vic.edu.au

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